



2013 DR 3823/DI ds

First Regular Session 118th General Assembly (2013)

SENATE RESOLUTION

MADAM PRESIDENT:

I offer the following resolution and move its adoption:

1	A SENATE RESOLUTION urging the Legislative Council
2	to assign the topic of increasing Indiana's tourism marketing
3	budget to an appropriate study committee.
4	Whereas, The study committee will research how other
5	states are funding their tourism marketing campaigns,
6	determine the success of these campaigns, and conclude if
7	Indiana could benefit from implementing similar strategies;
8	Whereas, Economic studies have shown that for every
9	dollar invested in promoting Indiana, visitors will spend \$38
10	and the state would make \$1.90 in sales tax revenue;
11	Whereas, The current budget allots \$1.7 million after a
12	\$500,000 grant to the Sports Corporation. Current legislation
13	would cut this total to \$700,000. The Senate has expressed
14	interest in a \$1.2 million matching grant program with
15	\$500,000 dedicated to a joint marketing effort with the
16	Association of Indiana Convention and Visitor's Bureaus;

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annually towards tourism. The average for these states is \$17.9

Whereas, Surrounding states invest at least \$10 million



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million annually;

1	Whereas, Prior to the recession, Indiana had a promotions
2	budget of \$5 million. Since the recession, surrounding states
3	have all increased their tourism marketing budgets, while
4	Indiana has been the only one to decrease their budget;
5	Whereas, Previous legislation has been attempted to
6	increase Indiana's tourism budget to \$9 million. If this attempt
7	had been successful, it would have generated \$14 million in
8	profit for the state; and
9	Whereas, Increasing the budget would keep Indiana
0	competitive with surrounding states, boost the state's economy,
1	create jobs, and increase tax revenue: Therefore,
2	Be it resolved by the Senate of the
3	General Assembly of the State of Indiana:
4	SECTION 1. The Legislative Council is urged to assign to an
5	appropriate study committee the topic of increasing Indiana's tourism
6	marketing budget.

